



Company Profile

Lease Harbor LLC was founded in March of 2000 by Scott Williams and Sean Black, who have proven expertise in the development and support of web-based software for the commercial real estate industry. The two have successfully worked together for more than nine years building real estate applications that have significantly improved both back-office and front-office operations in large corporate environments.

Scott Williams, CEO

Scott Williams brings a broad background to the company. Prior to founding Lease Harbor LLC, Mr. Williams was the Chief Information Officer for the Grubb & Ellis Company. As part of the company's 10-member senior management team, he was responsible for the development and implementation of Grubb & Ellis' three-year, \$12 million technology plan. This technology plan resulted in a comprehensive replacement or upgrade to all elements of the company's technology infrastructure including enterprise applications and large-scale web-based development. In addition to his 12-year career at Grubb & Ellis, Mr. Williams' background includes consulting experience in the areas of systems design and implementation, and formal training as an economist, statistician, and systems analyst. Mr. Williams holds bachelor's and master's degrees from Arizona State University.

Sean Black, President

Sean Black has primary responsibility for technical architecture, infrastructure, and operations at Lease Harbor LLC. Prior to founding Lease Harbor, Mr. Black was a Senior Architect at IntegrationWare, Inc., a Chicago-based software consulting company. In this role, he provided the lead technical architecture, technical coordination, and project management for Grubb & Ellis' three-year technology plan. His involvement encompassed all aspects of a complete technology upgrade for Grubb & Ellis, including infrastructure, fully integrated enterprise applications, and multiple web-based development projects that spanned a period of over three years. He also was responsible for a number of large-scale projects for other Chicago-based companies including McDonald's Corporation, Walgreens, and West Suburban Hospital. Mr. Black is also experienced in software product Program Management and holds bachelor's and master's degrees in computer science from Northern Illinois University.

Lease Harbor LLC is grounded in quality software engineering and customer service. The company continues to rapidly release software enhancements as well as provide direct, responsive support services to its clients.

Lease Harbor LLC is a debt-free, profitable company with more than 500 companies using its system. The company has experienced a continuous, steady expansion of its client base since its inception in March of 2000. Through a sound business plan, Lease Harbor LLC has achieved long-term viability without dependence on outside funding sources.